

Corporate Profile

Hitachi Solutions



Hitachi Solutions Group

Hitachi Solutions, Ltd.
Hitachi Solutions East Japan, Ltd.
Hitachi Solutions West Japan, Ltd.
Hitachi Solutions Create, Ltd.
Hitachi Solutions Technology, Ltd.
Hitachi Solutions America, Ltd.
Capax Global, LLC
Hitachi Solutions Canada, Ltd.
Hitachi Solutions Europe Ltd.
Hitachi Solutions Germany GmbH
Hitachi Solutions India Pvt. Ltd.
Hitachi Solutions Asia Pacific Pte. Ltd.
Hitachi Solutions (Thailand), Ltd.
Hitachi Solutions Philippines Corporation

 **Hitachi Solutions, Ltd.**

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<https://www.hitachi-solutions.com>

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 **Hitachi Solutions, Ltd.**



The Kind of Society We Want to Build

Towards a society where people, nature, and technology can exist together and realize sustainable growth.

Highly-productive
corporate activities

Greater convenience
in shopping and
use of transport

Healthy diets
with safe farm goods

Crimeless society
where privacy is upheld

Disaster-resistant
society

Comfortable services
that satisfy customers

Society where
technology is succeeded
and regional
vitalization progresses

DigitalSolution

Hitachi Solutions provides digital solutions through identifying the essential issues together with customers and seeking to resolve them promptly and flexibly while incorporating diverse knowledge and ideas. We collaborate with our customers and partners to deliver new values, experiences, and wonder that will open up the next society.

EMPOWERING THE FUTURE TOGETHER

We aim to realize a society that can continuously grow through collaboration with customers.

Based on the overall strength of the Hitachi Group and our accumulated stock of technologies and know-how, we provide digital solutions through collaboration with our customers and partners.

The Overall Strength of Hitachi Group

■ Technology and know-how of Hitachi, which is generated numerous manufacturing locations and facilities

- Information & Telecommunication Systems
- Social Infrastructure & Industrial Systems
- Electronic Systems & Equipment
- Construction Machinery
- High Functional Materials & Components
- Automotive Systems
- Smart Life & Ecofriendly Systems
- Others

■ Experience in the information and telecommunications systems business and research in cutting-edge technology

Hitachi Solutions

Knowledge of digital technology

- AI
- Cloud
- Big Data
- IoT/M2M
- RPA
- Digital marketing
- Smart manufacturing
- Workstyle innovation
- Connected mobility
- Spatial information
- Business collaboration
- Security

Human resources endowed with high-level technologies

- Data scientist
- Business system analyst
- White hacker

Acquisition of cutting-edge information and development of cutting-edge products and solutions

- Utilization of the liaison center in Silicon Valley, United States

SI business, products and services cultivated to date

- Ability to develop systems and project management that are high quality and highly reliable
- Diversified products and services
- Experience in a wide range of business categories and work
- Global office

Customers

Business front knowledge

Realizing new value through collaboration

A Sustainable Growing Society

Highly-productive corporate activities

Healthy diets with safe farm goods

Greater convenience in shopping and use of transport

Crimeless society where privacy is upheld

Society where technology is succeeded and regional vitalization progresses

Disaster-resistant society

Comfortable services that satisfy customers

Partner

Knowledge from various standpoints

Environment where new value is realized through collaboration

■ Customer collaboration workshops

Activities for creating service ideas from needs and linking them to the business model

Business issue analysis

Hypothesis building

Prototyping value verification

Provision to customers and operation

■ Development and operation environment in which service ideas created by collaboration are realized in short time and at low cost

We aim to improve people's Quality of Life through sustainable management.

Digital Solutions Business and Sustainability

The United Nations has adopted 17 Sustainable Development Goals (SDGs) to be achieved by 2030, including goals for ending poverty, fighting inequality and injustice, and tackling climate change. As members of the Hitachi Group, we are powerfully promoting the digital solutions business under the corporate philosophy of “Contributing to the growth of our customers and the global community through unique solutions based on reliable technologies”. Our business creates new economic, social and environmental value, while also reducing negative impacts on society and the environment.



Agricultural Innovation through Collaboration
In cooperation with an Indian IT company, Hitachi Group has pooled its resources to provide an agricultural harvest forecasting and damage assessment system that utilizes remote sensing and geospatial technology. This makes it easier to change cropping patterns, etc. and is contributing to improving productivity and increasing farm incomes.

Workstyle Innovation
We powerfully support reform of corporate work through realizing diverse work styles and promoting automation and greater efficiency through RPA and so on. Also, utilizing human resources data, work logs, organizational surveys and so forth, we contribute towards balancing individual happiness with organizational growth.

Security to Support a Safe and Secure Digital Society
In the modern digital society, security risks represent threats to society overall. We support realization of a safe and secure society through measures ranging from prevention of information leaks to countermeasures for addressing cyber attacks and vulnerabilities.

Passing on Expert Technology through AI Image Recognition
We provide a system that utilizes AI technology to conduct image recognition and automate the visual inspection of components. Through stabilizing the quality of products irrespective of the skill level of engineers, we contribute towards resolving issues in inheritance of expert technology in manufacturing.

Major Initiatives through the Digital Solutions Business

Safe and Convenient Sophisticated Road Traffic System
We have developed car-to-car communications middleware platform technology that gathers and analyzes information surrounding automobiles and provides information useful for supporting driving. We are striving to realize driving support that enhances automobile safety and environmental friendliness.

Making Waves on the Global Stage. Hitachi Solutions “Team AURORA”

As a sport representing Hitachi Solutions, the entire company is behind our team, “AURORA”, and we have established an environment in which talented athletes with disabilities can devote themselves to the sport. In November 2004, Hitachi Solutions established the ski team for athletes with disabilities, and its subsequent achievements have included claiming medals at four consecutive Paralympics. In April 2014, we established a new “wheelchair track and field division”. This is expanding its activities as a comprehensive sports team for players with disabilities, aiming to be active in both the summer and winter Paralympics.

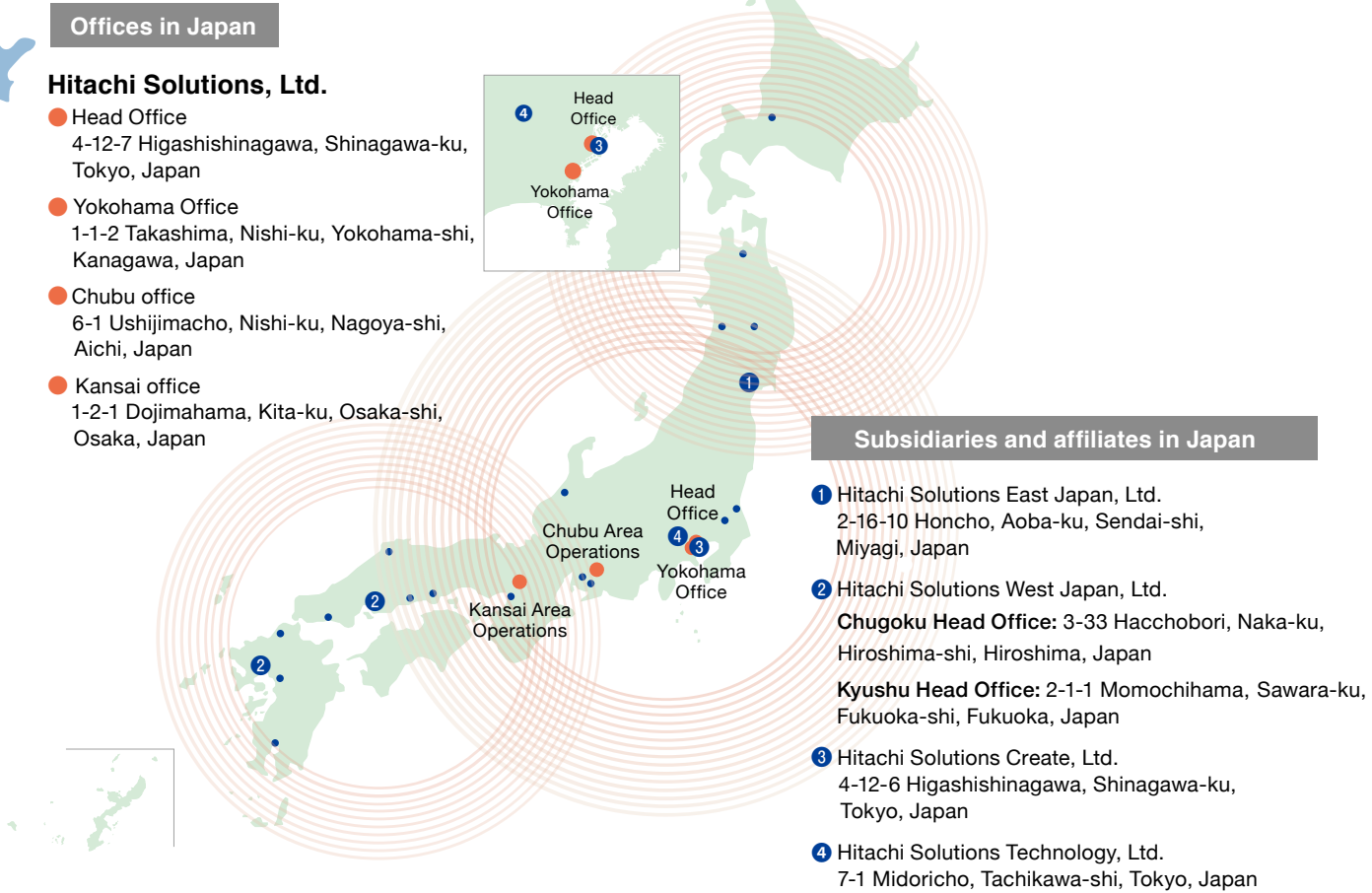


Hitachi Solutions Group Network



Major Business Partners

Adobe Systems Software Ireland Ltd.	Microsoft Corporation
ALAXALA Networks Corporation	Okta, Inc.
Amazon Web Services, Inc.	Oracle Corporation Japan
AppDynamics International Limited	Palo Alto Networks, Inc.
Array Networks, Inc.	PTC Japan, Inc.
Atlassian Pty Ltd.	Red Hat K.K.
Automation Anywhere, Inc.	salesforce.com Co.,Ltd.
Bitglass, Inc.	SAP Japan Co., Ltd.
Cloudera, Inc.	SAS Institute Japan Ltd.
Cylance Inc.	ServiceNow Japan K.K.
DocuSign, Inc.	Splunk Inc.
Elasticsearch KK	Talend K.K.
Fortinet, Inc.	Toyo Business Engineering Corporation
Google Asia Pacific Pte. Ltd.	WalkMe Ltd.
Juniper Networks, Inc.	WingArc1st Inc.



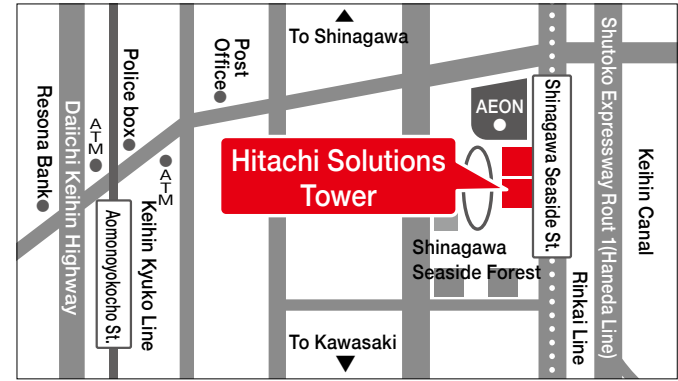
Major Awards

- Awarded as winner the “Microsoft Partner of the Year 2018, Cloud Customer Relationship Management (CRM) Award” by Microsoft Japan Co., Ltd. for the second consecutive year (2018)
- Awarded as a finalist of the “2018 Microsoft Partner of the Year Awards, Dynamics 365 for Field Service Partner of the Year” section by Microsoft Corporation (2018)
- Awarded the “2017 Japan Excellence Support Partner of the Year” by Cylance Inc. for the second consecutive year (2018)
- Awarded the “mcframe Award 2018, Partner of the Year” by Toyo Business Engineering Corporation (2018)
- Awarded “Japan Excellence in Support 2017” by Palo Alto Networks, Inc. (2017)
- Certificated for the “2019 Certified Health and Productivity Management Organization Program – White 500” by the Ministry of Economy, Trade and Industry for the second consecutive year (2019)
- Selected for the “Top 100 Telework Pioneers for 2018” by the Ministry of Internal Affairs and Communications (2018)
- Awarded the “Sports Service Organization Award” by the Ministry of Education, Culture, Sports, Science and Technology(2018)
- Awarded the “Japan HR Challenge Awards, Human Resources Management Award of Excellence”, supported by the Ministry of Health, Labour and Welfare (2018)

Corporate Data

Corporate Name	Hitachi Solutions, Ltd.
Address	Head Office 4-12-7 Higashishinagawa, Shinagawa-ku, Tokyo, Japan Tel: +81-3-5780-2111
Founded	September 21,1970
Representative	Tatsuro Hoshino, President and Chief Executive Officer
Capital Stock	20 billion yen
Revenue	153.1 billion yen (term ending March 2018, non-consolidated)
Employees	4,713 (as of September 30, 2018, non-consolidated)

Head Office

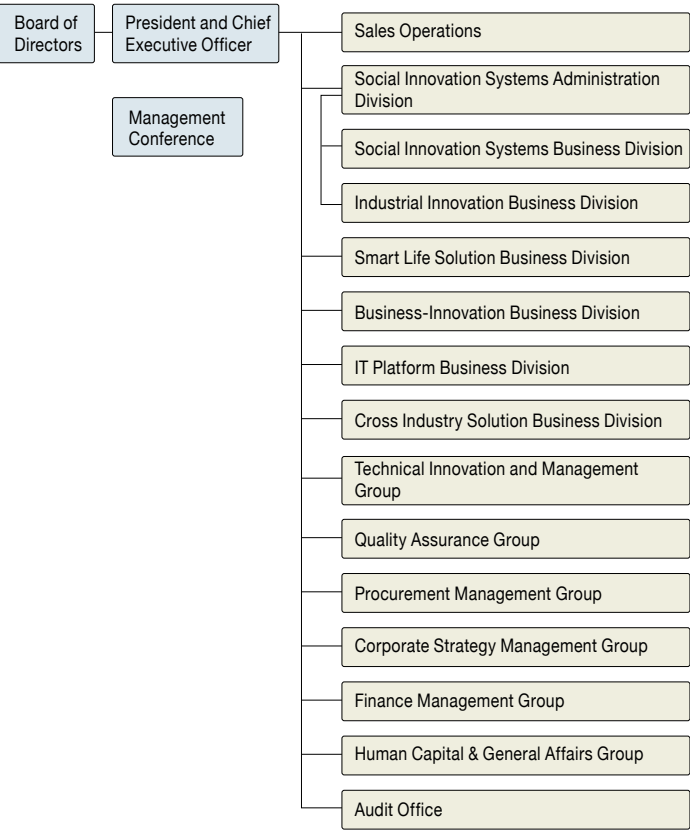


Corporate History

Sep. 1970	Hitachi Software Engineering Co., Ltd. established in Totsuka-ku, Yokohama
Sep. 1978	Hitachi Computer Consultant Co., Ltd. established in Shinagawa-ku, Tokyo (Renamed as Hitachi Systems Engineering, Inc.)
Jan. 1991	Established Hitachi Software Engineering America Ltd. in the United States (Currently Hitachi Solutions America, Ltd.)
Apr. 2000	Hitachi System Engineering, Inc. merged with Hitachi Seibu Software, Ltd., and Hitachi Chubu Software, Ltd., and renamed Hitachi Systems & Services, Ltd.
Dec. 2003	Established Hitachi Software Engineering (UK) Ltd. in the United Kingdom (Currently Hitachi Solutions Europe Ltd.)
Oct. 2010	Hitachi Software Engineering Co., Ltd. and Hitachi Systems & Services, Ltd. merged to form Hitachi Solutions, Ltd.
Oct. 2011	Established Hitachi Solutions (China) Co., Ltd. in China
Apr. 2012	Microsoft Dynamics Business was transferred by Hitachi Consulting Corporation. Established Zhejiang Hitachi Solutions Software Service Co., Ltd.
Apr. 2013	Established Hitachi Solutions Canada, Ltd.
Jun. 2013	Established Hitachi Solutions India Pvt. Ltd.
Apr. 2015	Transferred system solution businesses in the society, finance and public sector to Hitachi, Ltd. Established Hitachi Solutions Asia Pacific Pte. Ltd. in Singapore
Dec. 2015	Acquired Ignify group which had offices in the US, India and South East Asia
May. 2016	Changed name of the subsidiary of Ignify in Philippines to Hitachi Solutions Philippines Corporation
Jun. 2016	Changed name of the subsidiary of Ignify in Thailand to Hitachi Solutions (Thailand), Ltd.
Jun. 2018	Acquired Implexis GmbH which has four offices in Germany
Jan. 2019	Renamed Implexis GmbH as “Hitachi Solutions Germany GmbH”, and purchased the American firm Capax Global, LLC, which has strengths in cloud and AI
Apr. 2019	Changed the status of Hitachi Solutions (China) Co., Ltd. from a subsidiary to an affiliated company

Organization

Current as of April 01, 2019



Executive Officer

Current as of April 01, 2019

President and Chief Executive Officer	Tatsuro Hoshino
Senior Vice President and Executive Officer	Yasushi Yoshida
Vice President and Executive Officer	Tetsuya Kurebayashi
Vice President and Executive Officer	Kazuhiro Sunayama
Vice President and Executive Officer	Takayuki Tsukasaki
Vice President and Executive Officer	Akira Nakamura
Vice President and Executive Officer	Jinichi Hirano
Vice President and Executive Officer	Hideji Morita
Executive Officer	Shigeki Ishihara
Executive Officer	Seigou Usuki
Executive Officer	Michio Tandai
Executive Officer	Akio Hara
Executive Officer	Kenichi Hirama
Executive Officer	Tetsuya Yamahashi



Tatsuro Hoshino

President and Chief Executive Officer

Hitachi Solutions Corporate Philosophy

Guided by the Hitachi Spirit,
Hitachi Solutions will contribute to the growth
of our customers and the global community
via unique solutions based on reliable technologies.

Management Vision

Pathways to new frontiers; Unique strengths

Hitachi Solutions will develop new solutions and business models by working together with our customers; through businesses that deliver social innovation and that are based on dependable technologies. We will leverage all our strengths, from global ideas that transcend national and cultural boundaries, and our ability to execute solutions together with the overall strength of the Hitachi Group – opening the doors to a new era.

Harmony, Sincerity and a Pioneering Spirit

Hitachi was founded on the concept of Harmony, Sincerity and a Pioneering Spirit. Hitachi Solutions also, as part of the Hitachi Group, has taken up this founding spirit to embrace the spirit of cooperating with each other and adopting a sincere approach to all of our business activities.Hitachi Solutions aims to continue to challenge new boundaries and keep moving forward to establish itself as a global leader in new fields of technology and to foster the development of state-of-the-art technologies, know-how and deliver results in a broad range of fields.