## **Corporate Profile**



## **Hitachi Solutions**

### Hitachi Solutions Group

Hitachi Solutions, Ltd. Hitachi Solutions East Japan, Ltd. Hitachi Solutions West Japan, Ltd. Hitachi Solutions Create, Ltd. Hitachi Solutions Technology, Ltd. Hitachi Solutions America, Ltd. Capax Global, LLC Hitachi Solutions Canada, Ltd. Hitachi Solutions Europe Ltd. Hitachi Solutions Germany GmbH Hitachi Solutions India Pvt. Ltd. Hitachi Solutions Asia Pacific Pte. Ltd. Hitachi Solutions (Thailand), Ltd. Hitachi Solutions Philippines Corporation



Hitachi Solutions, Ltd.

## Hitachi Solutions, Ltd.

Head Office 4-12-7 Higashishinagawa, Shinagawa-ku, Tokyo 140-0002, Japan Tel: +81-3-5780-2111 https://www.hitachi-solutions.com

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## HITACHI Inspire the Next

## The Kind of Society We Want to Build

Towards a society where people, nature, and technology can exist together and realize sustainable growth.

Highly-productive corporate activities

Greater convenience in shopping and use of transport

Healthy diets with safe farm goods

Crimeless society where privacy is upheld

Disaster-resistant society

Society where technology is succeeded and regional vitalization progresses Comfortable services that satisfy customers

# **Digita** Solution

Hitachi Solutions provides digital solutions through identifying the essential issues together with customers and seeking to resolve them promptly and flexibly while incorporating diverse knowledge and ideas. We collaborate with our customers and partners to deliver new values, experiences, and wonder that will open up the next society.

## **EMPOWERING THE FUTURE TOGETHER**

Highly-productive

corporate activities

## We aim to realize a society that can continuously grow through collaboration with customers.

Based on the overall strength of the Hitachi Group and our accumulated stock of technologies and know-how, we provide digital solutions through collaboration with our customers and partners.

## Customer

**Business front kno** 

### Disaster-resistant society

where privacy is upheld

## **Hitachi Solutions**

### Knowledge of digital technology

• Al

• Big Data

IoT/M2M

- Cloud
- Smart manufacturing Workstyle innovation
- Connected mobility

• Digital marketing

- Spatial information
- Business collaboration
- Security

### Human resources endowed with high-level technologies

• RPA

- Data scientist
- Business system analyst White hacker

### Acquisition of cutting-edge inform ation and development of cutting-edge products and solutions

• Utilization of the liaison center in Silicon Valley, United States

### SI business, products and services cultivated to date

- Ability to develop systems and project management that are high quality and highly reliable
- Diversified products and services
- Experience in a wide range of business categories and work
- Global office

## Realizin new value throu collaboration

## Partner

Knowledge from various standpoints

### Customer collaboration workshops

Activities for creating service ideas from needs and linking them to the business model

**Business issue** analysis

**Hypothesis** building

## are realized in short time and at low cost

### The Overall Strength of Hitachi Group

- Technology and know-how of Hitachi, which is generated numerous manufacturing locations and facilities
- Information & **Telecommunication Systems**
- •Social Infrastructure & Industrial Systems
- •Electronic Systems & Equipment
- •Construction Machinery
- •High Functional Materials & Components
- •Automotive Systems
- •Smart Life & Ecofriendly Systems
- Others
- Experience in the information and telecommunications systems business and research in cutting-edge technology

## A Sustainable Growing Society

Healthy diets with safe farm good

Greater convenience shopping and use of transp

> Society where technology is succeeded and regional vitalization progresses

Comfortable services that satisfy customers

Environment where new value is realized through collaboration

Provision to Prototyping value customers verification and operation

Development and operation environment in which service ideas created by collaboration

# We aim to improve people's Quality of Life through sustainable management.

### **Digital Solutions Business and Sustainability**

The United Nations has adopted 17 Sustainable Development Goals (SDGs) to be achieved by 2030, including goals for ending poverty, fighting inequality and injustice, and tackling climate change. As members of the Hitachi Group, we are powerfully promoting the digital solutions business under the corporate philosophy of "Contributing to the growth of our customers and the global community through unique solutions based on reliable technologies". Our business creates new economic, social and environmental value, while also reducing negative impacts on society and the environment.

### Intellectual Property

We strive to respect the intellectual property rights of others while protecting and utilizing our company's intellectual 17 PARTNERSHIP property rights. Moreover, in accordance 8 with the Hitachi Group Code of Conduct, we conduct investigations prior to research and development of products and technologies and strive not to infringe on intellectual property rights.

SALANCE

WORK

### **Environment**

Hitachi Solutions Group is promoting environmental activities based on ISO14001



Initiatives for contributing through overall corporate activities

### **Human Rights** Respect for human rights is clearly

stated in Hitachi Group Codes of Conduct and Hitachi Group Human Rights Policy, and we have established the Human Rights Awareness Promotion Committee. We work to prevent and quickly rectify compliance violations, including human rights violations through our the Compliance Reporting System and the Harassment Reporting System. Also, we implement education geared to awareness of human rights among employees

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### Security to Support a Safe and Secure Digital Society

In the modern digital society, security risks represent threats to society overall. We support realization of a safe and secure society through measures ranging from prevention of information leaks to countermeasures for addressing cyber attacks and vulnerabilities.



**Major Initiatives through** the Digital Solutions

farm incomes.

# **Passing on Expert**

# Technology through AI

# Image Recognition

We provide a system that utilizes Al technology to conduct image recognition and automate the visual inspection of components. Through stabilizing the quality of products irrespective of the skill level of engineers, we contribute towards resolving issues in inheritance of expert technology in manufacturing.

### Workstyle Reform

We conduct initiatives aimed at balancing and maximizing the company's growth and the happiness of employees including their health and job satisfaction.

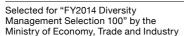
### Supporting diverse workstyles

We promote teleworking, satellite offices, morning shifted work, utilization of annual leave with pay and so on. Also, we have introduced RPA (Robotic Process Automation) throughout the company and are working to improve productivity.

### Diversity

We build an organization in which women, foreign nationals, human resources with disabilities and so on can display their capabilities. We also promote women's careers through staging the Female Managers' Conference, establishing working groups in the business units and so on.

### Main Awards in this Field



Acquisition of three-star certification for Minister of Health, Labour and Welfare certification ("L-Star Certification") based on the Act on Promotion of Women's Participation and Advancement in the Workplace

Receipt of an "Honorable Mention for Basic Achievement in the 2014 J-Win Diversity Awards"



DIVERSITY

••• 100

### Human Resources Development

In addition to building an education system for nurturing human resources endowed with high-level skills, we implement events for improving the areas of specialty of employees.

### Deploying training of the next generation of human resources with Waseda University

We implement security classes, in which Hitachi Solutions engineers work as lecturers, together with Waseda University. We offer learning opportunities to students concerning security technology, which is essential for building convenient and safe social infrastructure



## Making Waves on the Global Stage. Hitachi Solutions "Team AURORA"

As a sport representing Hitachi Solutions, the entire company is behind our team, "AURORA", and we have established an environment in which talented athletes with disabilities can devote themselves to the sport. In November 2004, Hitachi Solutions established the ski team for athletes with disabilities, and its subsequent achievements have included claiming medals at four consecutive Paralympics. In April 2014, we established a new "wheelchair track and field division". This is expanding its activities as a comprehensive sports team for players with disabilities, aiming to be active in both the summer and winter Paralympics.



### 쌺GOALS



### **Agricultural Innovation** through Collaboration

In cooperation with an Indian IT company, Hitachi Group has pooled its resources to provide an agricultural harvest forecasting and damage assessment system that utilizes remote sensing and geospatial technology. This makes it easier to change cropping patterns, etc. and is contributing to improving productivity and increasing



### **Workstyle Innovation**

We powerfully support reform of corporate work through realizing diverse work styles and promoting automation and greater efficiency through RPA and so on. Also, utilizing human resources data, work logs, organizational surveys and so forth, we contribute towards balancing individual happiness with organizational growth.



### Safe and Convenient **Sophisticated Road Traffic System**

We have developed car-to-car communications middleware platform technology that gathers and analyzes information surrounding automobiles and provides information useful for supporting driving. We are striving to realize driving

support that enhances automobile safety and environmental friendliness



## We will support your business worldwide.

## **Hitachi Solutions Group Network**



## **Major Business Partners**

Adobe Systems Software Ireland Ltd.
ALAXALA Networks Corporation
Amazon Web Services, Inc.
AppDynamics International Limited
Array Networks, Inc.
Atlassian Pty Ltd.
Automation Anywhere, Inc.
Bitglass, Inc.
Cloudera, Inc.
Cylance Inc.
DocuSign, Inc.
Elasticsearch KK
Fortinet, Inc.
Google Asia Pacific Pte. Ltd.
Juniper Networks, Inc.

Microsoft Corporation Okta, Inc. Oracle Corporation Japan Palo Alto Networks, Inc. PTC Japan, Inc. Red Hat K.K. salesforce.com Co.,Ltd. SAP Japan Co., Ltd. SAS Institute Japan Ltd. SAS Institute Japan Ltd. ServiceNow Japan K.K. Splunk Inc. Talend K.K. Toyo Business Engineering Corporation WalkMe Ltd.

## **Major Awards**

- Awarded as winner the "Microsoft Partner of the Year 2018, Cloud Customer Relationship Management (CRM) Award" by Microsoft Japan Co., Ltd. for the second consecutive year (2018)
- Awarded as a finalist of the "2018 Microsoft Partner of the Year Awards, Dynamics 365 for Field Service Partner of the Year" section by Microsoft Corporation (2018)
- Awarded the "2017 Japan Excellence Support Partner of the Year" by Cylance Inc. for the second consecutive year (2018)
- Awarded the "mcframe Award 2018, Partner of the Year" by Toyo Business Engineering Corporation (2018)
- Awarded "Japan Excellence in Support 2017" by Palo Alto Networks, Inc. (2017)

- Certificated for the "2019 Certified Health and Productivity Management Organization Program – White 500" by the Ministry of Economy, Trade and Industry for the second consecutive year (2019)
- Selected for the "Top 100 Telework Pioneers for 2018" by the Ministry of Internal Affairs and Communications (2018)
- Awarded the "Sports Service Organization Award" by the Ministry of Education, Culture, Sports, Science and Technology(2018)
- Awarded the "Japan HR Challenge Awards, Human Resources Management Award of Excellence", supported by the Ministry of Health, Labour and Welfare (2018)

### **Corporate Data**

Corporate Name	Hitachi Solutions, Ltd.	
Address	Head Office 4-12-7 Higashishinagawa, Shinagawa-ku, Tokyo, Japan Tel: +81-3-5780-2111	
Founded	September 21,1970	
Representative	Tatsuro Hoshino, President and Chief Executive Officer	
Capital Stock	20 billion yen	
Revenue	153.1 billion yen (term ending March 2018, non-consolidated)	
Employees	4,713 (as of September 30, 2018, non-consolidated)	

Organization

040

Board of

Directors

### ■Head Office



### ■Corporate History

- Sep. 1970 Hitachi Software Engineering Co., Ltd. established in Totsuka-ku, Yokohama
- Sep. 1978 Hitachi Computer Consultant Co., Ltd. established in Shinagawa-ku, Tokyo (Renamed as Hitachi Systems Engineering, Inc.)
- Established Hitachi Software Engineering America Ltd. in the Jan. 1991 United States (Currently Hitachi Solutions America, Ltd.)
- Apr. 2000 Hitachi System Engineering, Inc. merged with Hitachi Seibu Software, Ltd., and Hitachi Chubu Software, Ltd., and renamed Hitachi Systems & Services, Ltd.
- Dec. 2003 Established Hitachi Software Engineering (UK) Ltd. in the United Kingdom (Currently Hitachi Solutions Europe Ltd.)
- Oct. 2010 Hitachi Software Engineering Co., Ltd. and Hitachi Systems & Services, Ltd. merged to form Hitachi Solutions, Ltd.
- Oct. 2011 Established Hitachi Solutions (China) Co., Ltd. in China
- Apr. 2012 Microsoft Dynamics Business was transferred by Hitachi Consulting Corporation Established Zhejiang Hitachi Solutions Software Service Co., Ltd.
- Apr. 2013 Established Hitachi Solutions Canada. Ltd.
- Jun. 2013 Established Hitachi Solutions India Pvt. Ltd.
- Apr. 2015 Transferred system solution businesses in the society. finance and public sector to Hitachi, Ltd. Established Hitachi Solutions Asia Pacific Pte. Ltd. in Singapore
- Dec. 2015 Acquired Ignify group which had offices in the US, India and South East Asia
- May. 2016 Changed name of the subsidiary of Ignify in Philippines to Hitachi Solutions Philippines Corporation
- Jun. 2016 Changed name of the subsidiary of Ignify in Thailand to Hitachi Solutions (Thailand), Ltd
- Jun. 2018 Acquired Implexis GmbH which has four offices in Germany
- Jan. 2019 Renamed Implexis GmbH as "Hitachi Solutions Germany GmbH", and purchased the American firm Capax Global, LLC, which has strengths in cloud and AI
- Changed the status of Hitachi Solutions (China) Co., Ltd. Apr. 2019 from a subsidiary to an affiliated company

ition	Current as of April 01, 2019
President and Chief Executive Officer	Sales Operations
Management	Social Innovation Systems Administration Division
Conference	Social Innovation Systems Business Division
	Industrial Innovation Business Division
	Smart Life Solution Business Division
	Business-Innovation Business Division
	IT Platform Business Division
	Cross Industry Solution Business Division
	Technical Innovation and Management Group
	Quality Assurance Group
	Procurement Management Group
	Corporate Strategy Management Group
	Finance Management Group
	Human Capital & General Affairs Group
	Audit Office

Executive Officer	Current as of April 01, 2019
President and Chief Executive Officer	Tatsuro Hoshino
Senior Vice President and Executive Officer	Yasushi Yoshida
Vice President and Executive Officer	Tetsuya Kurebayashi
Vice President and Executive Officer	Kazuhiro Sunayama
Vice President and Executive Officer	Takayuki Tsukasaki
Vice President and Executive Officer	Akira Nakamura
Vice President and Executive Officer	Jinichi Hirano
Vice President and Executive Officer	Hideji Morita
Executive Officer	Shigeki Ishihara
Executive Officer	Seigou Usuki
Executive Officer	Michio Tandai
Executive Officer	Akio Hara
Executive Officer	Kenichi Hirama
Executive Officer	Tetsuya Yamahashi



### Hitachi Solutions Corporate Philosophy

Guided by the Hitachi Spirit, Hitachi Solutions will contribute to the growth of our customers and the global community via unique solutions based on reliable technologies.

### Management Vision

### Pathways to new frontiers; Unique strengths

Hitachi Solutions will develop new solutions and business models by working together with our customers; through businesses that deliver social innovation and that are based on dependable technologies. We will leverage all our strengths, from global ideas that transcend national and cultural boundaries, and our ability to execute solutions together with the overall strength of the Hitachi Group - opening the doors to a new era.

### Harmony, Sincerity and a Pioneering Spirit

Hitachi was founded on the concept of Harmony, Sincerity and a Pioneering Spirit. Hitachi Solutions also, as part of the Hitachi Group, has taken up this founding spirit to embrace the spirit of cooperating with each other and adopting a sincere approach to all of our business activities.Hitachi Solutions aims to continue to challenge new boundaries and keep moving forward to establish itself as a global leader in new fields of technology and to foster the development of state-of-the-art technologies, know-how and deliver results in a broad range of fields.



As an IT service provider playing a key role in the information and telecommunications systems business of the Hitachi Group, Hitachi